

**LNP Costs for Egyptian Telephone Cooperative Association**

	<u>Start-Up</u>	<u>Year 1</u>	<u>Year 2</u>	<u>Year 3</u>	<u>Year 4</u>	<u>Year 5</u>	<u>Total</u>
Reported Cost	\$106,644	\$35,068	\$37,958	\$41,179	\$44,399	\$47,620	
Adjustments:							
Query		\$534	\$623	\$712	\$801	\$890	
Legal Fees	\$20,000						
Employee Education	\$17,930						
Customer Education	\$2,474	\$4,652	\$4,602	\$4,553	\$4,503	\$4,454	
Total Adjustments	<u>\$40,404</u>	<u>\$5,186</u>	<u>\$5,225</u>	<u>\$5,265</u>	<u>\$5,304</u>	<u>\$5,344</u>	
Adjusted Cost	\$66,240	\$29,882	\$32,733	\$35,914	\$39,095	\$42,276	
PV Factors	100.0000%	89.8876%	80.7978%	72.6272%	65.2829%	58.6812%	
PV Cost	\$66,240	\$ 26,860	\$ 26,448	\$ 26,083	\$ 25,522	\$ 24,808	\$195,961
PV Demand		2,787	2,479	2,204	1,960	1,742	11,172
							\$ 17.54
Cost/Subscriber/Month							<u>\$ 1.46</u>

	Line Rate	SLC	Revenue	LNP Cost	Mark-Up
Single Line Business	\$ 18.60	\$6.50	\$ 25.10	\$ 1.46	5.82%
Residential	\$ 17.58	\$6.50	\$ 24.08	\$ 1.46	6.06%
Multi Line Business	\$ 18.60	\$9.20	\$ 27.80	\$ 1.46	5.25%